## Workshop within Cilap project "Preparation for start of pilot project and follow up residential market analysis"

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A workshop within the Component 3 CILAP Project: Support to the Sales Price Register maintenance and strengthening of institutional cooperation with Tax authorities, was held in Banja Luka on 17-21 February 2020.

Mr. Söderblom Hans, expert from Sweden led the workshop. The workshop was attended by representatives of CILAP working groups from the Federal Administration for Geodetic and Real Property Affairs and the Republic Authority for Geodetic and Real Property Affairs of the RS.

The first part of the workshop started with presentations of drafted Terms of Reference with all activities and analyses of the existing registers for the preparation and implementation of the pilot project by working groups. During workshop residential market analyses executed by working groups was also presented and market trends, data quality analysis and factors that have influence on the price of apartments and houses were discussed.

During the second day the expert gave instructions and recommendations related to the methodology, using statistical methods as well as instructions for practical further analysis and determination of value zones using the Sales Price data and GIS tools.

In the continuation of the workshop, the working groups carried out analyses in accordance with the recommendations made by experts in order to identify the real estate market, its specifics and trends.







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